

ANNUAL REPORT

To Our Partners.

I am delighted to present our annual report for 2023, reflecting the remarkable journey and accomplishments of Nelson Community Partners this year. I am honored to share with you the strides we have taken to make a positive impact on the communities we serve.

Over the past year, NCP has remained committed to our mission of solving complex community development and affordable housing challenges using our experience and ingenuity. Despite the challenges posed by market uncertainties and ever-increasing construction costs, our dedicated team has worked tirelessly with partners like you to create opportunities for individuals and families to access quality housing that aligns with their needs and financial capacities.

These achievements included in this report are a testament to the collaborative efforts of our team, the support of our stakeholders, and the resilience of the communities we are proud to be a part of.

As we look ahead to the coming year, we remain focused on being the most trusted partner in affordable housing. With your continued support, we are confident that NCP will continue to be an innovator and collaborator in the affordable housing space.

I extend my heartfelt gratitude to our stakeholders, community partners, employees, and everyone who has played a role in our success. Together, we are not just building houses; we are creating homes and fostering a sense of belonging for all. Thank you for your ongoing support.



Mick Melson
Chief Executive Officer



Ryan Staley
Financial Operations
Manager



Kelsey Oesmann Wilson Director, Design & Development



This year we added two new members to our talented and dedicated team.

Ryan joined NCP in May bringing a background in accounting and affordable housing. He has jumped into our asset management efforts and provides critical operational support across the organization.

Joining NCP in October, Kelsey brings nearly a decade of experience in affordable housing design and development and will help lead NCP's development work into 2024.

402 total units in 2023

108 UNITS COMPLETED



NASHVILLE

households experiencing chronic homelessness in Knoxville moved into permanent housing at Caswell Manor

new affordable units completed in LaVergne, TN

IN PARTNERSHIP WITH



VOLUNTEER MINISTRY CENTER







294 UNITS BROKE GROUND



new permanent supportive housing units

new affordable homes for families and seniors

new permanent supportive housing units

new affordable apartments for families



In addition, NCP projects have been awarded over \$26M in funding for future projects. This brings the total awards for NCP projects to more than \$100M in LIHTCs and \$30M in affordable housing grants.

METRO NASHVILLE CATALYST FUND

NCP has been working with the Community Foundation of Middle Tennessee, Forsyth Street Advisors and Pillars Development to bring Metro Nashville's new Catalyst Fund to fruition. The Catalyst Fund will be a vital new financing tool for mission-driven affordable housing developers in Davidson County, available starting in 2024.



This work is made possible by our exceptional partners, including:

Allan Associates Architects **BACAR Constructors Barnes Housing Trust Fund Benesch** Berkadia

Bernard L. Weinstein & Associates Cadence Bank City of Knoxville

Design Build Architects EOA Architects

FHLB Cincinnati

Hawkins Partners KCDC MDHA **Monolith Construction**

Pinnacle Financial Partners **PNC Bank**

RBC Community Investments Redstone Equity Partners RG Anderson Company

Studio Bank **THDA**



(S) www.nelsoncp.com



615-500-1591



mick@nelsoncp.com



1000 Fatherland Street Suite 201 Nashville, TN 37206

As we look ahead to 2024. we're excited to take on new challenges with new partners and grow to meet the need for more housing across the state. We look forward to working with you to make that happen.

